# REMUNERATION REPORT

Bavarian Nordic A/S' remuneration policy contains principles for remuneration, as well as the general guidelines for incentive remuneration, of the Board of Directors (the "Board") and the Executive Management. The remuneration policy has been published on the Company's website:

www.bavarian-nordic.com/corporategovernance.

#### **General principles**

The policy of the Company is that remuneration of the Board and Executive Management must be competitive and comparable to remuneration in relevant peer companies. It is important to be able to recruit, retain and motivate competent and loyal members to the Company's Board and Executive Management. In the opinion of the Company, remuneration, including incentive remuneration of the Board and the Executive Management, is an essential element of this.

It is important that incentive-based remuneration of the Board and the Executive Management contributes positively to motivating the recipient to deliver that extra performance needed to achieve short-term and long-term goals. Share-based schemes create shared interests between the Board member, the Executive Management and shareholders, which helps to secure the shareholders' interest in increased value creation in the Company.

### Cash bonus schemes for achieving short term goals

The Board has assessed that incentive remuneration in the form of cash bonus can be offered to the Executive Management for promoting specific and measurable short-term results within the business area in which the member has an influence.

The cash bonus schemes are defined on an annual basis by setting the financial and operational targets to be met for bonuses to be paid out. The maximum bonus that can be paid to individual members of the Executive Management corresponds to six-month base salary if all financial and operational targets are met for the financial year.

Targets for the President & CEO are set by the Board, and for other members of the Executive Management by the President & CEO and the Chairman of the Board. Bonus targets are set by the end of the year for the following year but can, in exceptional cases, be linked to targets, which extend over a longer period of time.

The bonus level for 2018, which will pay out in 2019, is based on achievement of key milestones for the year, including examples like the fulfilment of the Company's financial guidance, the FDA acceptance and priority review of the BLA for the Company's MVA-BN liquid-frozen smallpox vaccine candidate, finalization of the RSV booster study, initiation of three Phase 2 trials

of CV301 in multiple cancers, initiation of Phase 2 study of Brachyury in Chordoma, and the progress in the construction of the new fill and finish facility.

The Board may decide to defer the payment of all or part of an achieved cash bonus for three years by converting the deferred bonus into a number of restricted stock units.

In exceptional cases, separate agreements may be entered with members of the Executive Management, which can result in payment of a bonus of up to an additional one year's base salary for that member of the Executive Management.

## Share-based schemes for achieving long term goals

With the purpose of promoting and achieving long-term goals for the Company, and thereby contributing to the Company's development and growth, incentive remuneration in the form of share-based schemes can be offered to the Board and to the Executive Management.

For Executive Management share-based schemes are designed as either a grant of warrants free of charge or the grant of restricted stock units in connection with the deferral of payment of a cash bonus which includes matching shares. Members of the Board may only receive share-based incentive remuneration in the form of restricted stock units.

# Remuneration of individual members of the Executive Management

| DKK thousand                     | 2018  | 2017  | 2016   |
|----------------------------------|-------|-------|--------|
| Paul Chaplin                     |       |       |        |
| Salary                           | 5,680 | 5,245 | 5,548  |
| Bonus                            | 869   | 993   | 969    |
| Other employee benefits          | 671   | 704   | 958    |
| Share-based payment <sup>1</sup> | 1,097 | 2,153 | 4,100  |
| Total remuneration               | 8,317 | 9,095 | 11,575 |
| Henrik Juuel <sup>2</sup>        |       |       |        |
| Salary                           | 444   | -     | -      |
| Bonus                            | 73    | -     | -      |
| Contribution based pension       | 44    | -     | -      |
| Share-based payment <sup>1</sup> | 1,154 | -     | -      |
| Total remuneration               | 1,715 | -     | -      |
| Henrik Birk <sup>3</sup>         |       |       |        |
| Salary                           | 2,374 | 2,160 | -      |
| Bonus                            | 416   | 432   | -      |
| Other employee benefits          | 157   | 157   | -      |
| Contribution based pension       | 237   | 216   | -      |
| Share-based payment <sup>1</sup> | 444   | 794   | -      |
| Total remuneration               | 3,628 | 3,759 | -      |

| DKK thousand                               | 2018   | 2017   | 2016   |
|--|--------|--------|--------|
| Tommi Kainu <sup>4</sup>                   |        |        |        |
| Salary                                     | 2,546  | 1,193  | -      |
| Bonus                                      | 471    | 264    | -      |
| Other employee benefits                    | 192    | 96     | -      |
| Contribution based pension                 | 255    | 119    | -      |
| Share-based payment <sup>1</sup>           | 488    | 264    | -      |
| Total remuneration                         | 3,952  | 1,936  | -      |
|  |        |        |        |
| Ole Larsen <sup>5</sup>                    |        |        |        |
| Salary                                     | 2,035  | 3,474  | 3,388  |
| Bonus                                      | -      | 1,395  | 680    |
| Other employee benefits                    | 115    | 180    | 176    |
| Contribution based pension                 | 204    | 347    | 339    |
| Share-based payment <sup>6</sup>           | 115    | 903    | 3,379  |
| Salary and benefits in notice period       | 3,611  | -      | -      |
| Total remuneration                         | 6,080  | 6,299  | 7,962  |
|  |        |        |        |
| Total remuneration of Executive Management | 22,692 | 21,089 | 19,537 |

- 1. The amount vested for the year measured at the current market value at the end of the respective year.
- 2. Joined on November 1, 2018
- 3. Appointed member of Executive Management on January 17, 2017
- 4. Joined on July 1, 2017
- 5. Resigned on July 31, 2018
- 6. The amount vested for the year measured at the current market value at July 31, 2018

### **Remuneration of the Executive Management**

The remuneration of the Executive Management consists of base salary, pension contribution, company car, certain other benefits and post-employment compensation, cash bonus scheme, participation in share-based incentive schemes, and remuneration for achieving certain milestones within certain deadlines.

Members of the Executive Management have contracts of employment containing standard terms for members of the Executive Management of Danish listed companies, including the periods of notice that both parties are required to give and competition clauses. If a contract of employment of a member of the Executive Management is terminated by the Company without misconduct on the part of such member, the member of the Executive Management is entitled to compensation, which, depending on the circumstances, may amount to 8-18 months' salary. In the event of a change of control the compensation can amount to a maximum of 24 months' salary. →

# **Executive Management's ownership interests in Bavarian Nordic**

| Holding as<br>of January 1,<br>2018 | granted             | Sold/exer-<br>cised | Holding as<br>of December<br>31, 2018 | Market value<br>DKK million |
|-------------------------------------|---------------------|---------------------|---------------------------------------|-----------------------------|
| Paul Chaplin                        |                     |                     |                                       |                             |
| Shares 39,800                       | 30,000              | -                   | 69,800                                | 8.9                         |
| Restricted Stock Units 11,517       | 6,095               | -                   | 17,612                                | 2.2                         |
| Warrants 234,841                    | 57,749              | (30,000)            | 262,590                               | _ 1                         |
| Total                               |                     |                     |                                       | 11.1                        |
| Henrik Juuel                        |                     |                     |                                       |                             |
| Shares -                            | 250 <sup>2</sup>    | -                   | 250                                   | -                           |
| Restricted Stock Units -            | 10,150 <sup>3</sup> | -                   | 10,150                                | 1.3                         |
| Warrants -                          | 53,625              | -                   | 53,625                                | _ 1                         |
| Total                               |                     |                     |                                       | 1.3                         |
| Henrik Birk                         |                     |                     |                                       |                             |
| Shares -                            | -                   | -                   | -                                     | -                           |
| Restricted Stock Units -            | 2,651               | -                   | 2,651                                 | 0.3                         |
| Warrants 43,996                     | 29,212              | -                   | 73,208                                | _ 1                         |
| Total                               |                     |                     |                                       | 0.3                         |
| Tommi Kainu                         |                     |                     |                                       |                             |
| Shares -                            | -                   | -                   | -                                     | -                           |
| Restricted Stock Units -            | 1,620               | -                   | 1,620                                 | 0.2                         |
| Warrants 59,881                     | 34,458              | -                   | 94,339                                | _ 1                         |
| Total                               |                     |                     |                                       | 0.2                         |
| Total Executive Management          |                     |                     |                                       | 12.9                        |

- No value, as the warrants had a higher exercise price than the Company's share price at December 31,2018.
- Shares were purchased during 2018, before Henrik Juuel took up the position as CFO on November 1, 2018
- 3. Henrik Juuel was granted a sign-on bonus of 10,150 restricted stock units, including matching shares.

Further information on the incentive programs for Executive Management are disclosed in note 27 in the consolidated financial statements.



### Remuneration of the Board

The remuneration of the Board consists of fixed fees for Board and board committee membership, reimbursement of certain expenses, an overseas-travel fee or a fixed attendance fee, and restricted stock units with a value equivalent to 50% of the fixed fee for Board membership.

In 2018, the fixed fee for board membership was DKK 300,000. The chairman and deputy chairman receive a fee that is two and a half times and one and a half time the fixed fee respectively.

The fixed fee for membership of a board committee was DKK 100,000. The chairman of a committee receives a fee that is one and a half time the fixed fee. →

### Remuneration of individual members of the Board of Directors

| DKK thousand                             | 2018  | 2017  | 2016  |
|--|-------|-------|-------|
| Gerard van Odijk (Chairman)              |       |       |       |
| Board and committee fees                 | 900   | 900   | 900   |
| Attendance fees                          | 63    | 30    | 25    |
| Share-based payment                      | 375   | 375   | 170   |
| Total                                    | 1,338 | 1,305 | 1,095 |
| Anders Gersel Pedersen (Deputy chairman) |       |       |       |
| Board and committee fees                 | 550   | 550   | 550   |
| Attendance fees                          | 68    | 35    | 40    |
| Share-based payment                      | 225   | 225   | 170   |
| Total                                    | 843   | 810   | 760   |
| Claus Braestrup <sup>1</sup>             |       |       |       |
| Board and committee fees                 | 133   | 400   | 400   |
| Attendance fees                          | 10    | 25    | 25    |
| Share-based payment                      | -     | 150   | 170   |
| Total                                    | 143   | 575   | 595   |

- 1. Resigned on April 17, 2018
- 2. Joined on April 19, 2016
- 3. Joined on April 25, 2017

The disclosed remuneration for board members excludes reimbursed expenses that board members have incurred in connection with board meetings, such as travel and accommodation, but includes attendance fees.

The share-based payment in 2017 and 2018 for members of the Board of Directors covers the grant of restricted stock units as per the table below. For further description of restricted stock units see note 27. The share-based payment in 2016 relates to warrants previously granted, which have now been fully vested.

| DKK thousand                             | 2018  | 2017  | 2016  |
|--|-------|-------|-------|
| DAK HIOGSANG                             | 2010  | 2017  | 2010  |
| Erik Gregers Hansen                      |       |       |       |
| Board and committee fees                 | 450   | 450   | 450   |
| Attendance fees                          | 68    | 40    | 45    |
| Share-based payment                      | 150   | 150   | 170   |
| Total                                    | 668   | 640   | 665   |
|  |       |       |       |
| Peter Kürstein                           |       |       |       |
| Board and committee fees                 | 400   | 400   | 400   |
| Attendance fees                          | 58    | 30    | 20    |
| Share-based payment                      | 150   | 150   | 170   |
| Total                                    | 608   | 580   | 590   |
|  |       |       |       |
| Frank Verwiel <sup>2</sup>               |       |       |       |
| Board and committee fees                 | 400   | 400   | 300   |
| Attendance fees                          | 197   | 105   | 20    |
| Share-based payment                      | 150   | 150   | -     |
| Total                                    | 747   | 655   | 320   |
|  |       |       |       |
| Elizabeth McKee Anderson <sup>3</sup>    |       |       |       |
| Board and committee fees                 | 350   | 250   | -     |
| Attendance fees                          | 133   | 62    | -     |
| Share-based payment                      | 150   | 150   | -     |
| Total                                    | 633   | 462   | -     |
|  |       |       |       |
| Total remuneration of Board of Directors | 4,980 | 5,027 | 4,025 |

# Board's ownership interests in Bavarian Nordic

|                        | Holding as<br>of January 1,<br>2018 | Purchased/<br>granted | Sold/<br>exercised | Holding as<br>of December<br>31, 2018 | Market value<br>DKK million |
|------------------------|-------------------------------------|-----------------------|--------------------|---------------------------------------|-----------------------------|
| Gerard van Odijk       |                                     |                       |                    |                                       |                             |
| Shares                 | 11,000                              | 5,000                 | -                  | 16,000                                | 2.0                         |
| Restricted Stock Units | 1,027                               | 2,143                 | -                  | 3,170                                 | 0.4                         |
| Warrants <sup>1</sup>  | 5,000                               | -                     | (5,000)            | -                                     | -                           |
| Total                  |                                     |                       |                    |                                       | 2.4                         |
| Anders Gersel Pedersen |                                     |                       |                    |                                       |                             |
| Shares                 | 3,500                               | 5,000                 | -                  | 8,500                                 | 1.1                         |
| Restricted Stock Units | 616                                 | 1,286                 | -                  | 1,902                                 | 0.2                         |
| Warrants <sup>1</sup>  | 5,000                               | -                     | (5,000)            | -                                     | -                           |
| Total                  |                                     |                       |                    |                                       | 1.3                         |
| Erik Gregers Hansen    |                                     |                       |                    |                                       |                             |
| Shares                 | 29,000                              | 5,000                 | -                  | 34,000                                | 4.3                         |
| Restricted Stock Units | 410                                 | 857                   | -                  | 1,267                                 | 0.2                         |
| Warrants <sup>1</sup>  | 5,000                               | -                     | (5,000)            | -                                     | -                           |
| Total                  |                                     |                       |                    |                                       | 4.5                         |
| Peter Kürstein         |                                     |                       |                    |                                       |                             |
| Shares                 | 11,250                              | 5,000                 | -                  | 16,250                                | 2.1                         |
| Restricted Stock Units | 410                                 | 857                   | -                  | 1,267                                 | 0.2                         |
| Warrants <sup>1</sup>  | 5,000                               | -                     | (5,000)            | -                                     | -                           |
| Total                  |                                     |                       |                    |                                       | 2.3                         |

| Holding as<br>of January 1,<br>2018 | Purchased/<br>granted | Sold/<br>exercised | Holding as<br>of December<br>31, 2018 | Market value<br>DKK million |
|-------------------------------------|-----------------------|--------------------|---------------------------------------|-----------------------------|
| Frank Verwiel                       |                       |                    |                                       |                             |
| Shares -                            | -                     | -                  | -                                     | -                           |
| Restricted Stock Units 410          | 857                   | -                  | 1,267                                 | 0.2                         |
| Total                               |                       |                    |                                       | 0.2                         |
| Elizabeth McKee Anderson            |                       |                    |                                       |                             |
| Shares -                            | -                     | -                  | -                                     | -                           |
| Restricted Stock Units 410          | 857                   | -                  | 1,267                                 | 0.2                         |
| Total                               |                       |                    |                                       | 0.2                         |
| Total Board of Directors            |                       |                    |                                       | 10.9                        |

<sup>1.</sup> Warrants granted in 2013 were vested in 2018. Member of the Board are no longer granted warrants.